

# Idioms related to business negotiations

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Idioms always come handy when we are out of words. May it be a casual conversation with your friend or making any business deal with a client, you could use idioms and add a humorous touch to your conversation. But, not to forget that, when it comes to business skills, the most important skill you need to possess is to negotiate. By that it means that the two people or two parties should come to a mutual agreement. So today we are going to discuss about some idioms related to business negotiations which can help you to improve your communication skills.



## Idioms related to business negotiations:

### Nitty-gritty:

It means to discuss on most important points.

### Examples:

1. There was a discussion on nitty-gritties between two parties.
2. I was interested in the project, but we didn't get down to the nitty-gritty until his partner arrived.

### Bend over backwards:

This phrase means you are making an effort to do or achieve something, especially to please somebody.

### Examples:

1. The director bend over backwards to try and persuade them to accept our proposal.
2. To keep business with you, we would always bend over backwards.

### Meet half-way:

It means that you accept to make a compromise and give them part of what they are trying to obtain.

### Examples:

1. We can't agree to all your clauses, but we could perhaps agree to meet half-way.
2. John was trying to take the whole project from Sunil, but after discussion John agreed to meet half-way.

**Bide your time:**

It means to wait quietly and patiently for a right time to do something.

**Examples:**

1. He's not hesitating; he's just biding his time, waiting for the price to drop.
2. Flipkart was biding on time to acquire Jabong.

**Blank check:**

It means to give permission or give the rights to someone to take their own decision.

**Examples:**

1. Boss has given me a blank check to grow the chocolate business.
2. Tom is one of the best negotiators in our company. Our manager blindly gives a blank check to him, hoping him to close the best deal.

**Play your cards right:**

This phrase means to make the best use of the opportunities.

**Examples:**

1. I have to play my cards right to get the metro project from government.
2. If we play our cards right, we'll get the contract.

**Above board:**

It means that your dealings are honest, legal and open.

**Examples:**

1. All our dealings are *above board*.
2. There are no secret negotiations. Our dealings have always been *above board*.

**Conclusion:**

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**-By Shailja Varma**

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